

CORPORATE CREDENTIALS

Networks that move economies.

International telecom and digital infrastructure connecting global technology, commercial structuring and local execution across growth markets.

MASTER POSITION

Global technology. Local execution.

DSA Global Telecom is positioned as the integration layer between technology, commercial structuring, local delivery and long-term operations. It is not presented as a manufacturer of every listed product or as a catalogue reseller.

01

Connect

Optical fibre, OFC, FTTH, access, routing, switching, Wi-Fi, optics and backhaul.

02

Build

Manufacturing programmes, local assembly, EPC, resilient power and data-centre infrastructure.

03

Operate

NOC, SOC, field management, SLA, maintenance, analytics, AMC and O&M.

04

Scale

Global sourcing, evidence-led OEM ecosystem, finance support and regional expansion.

ONE PLATFORM - EVERY LAYER

From glass and fibre to cloud and operations.

The platform connects physical networks, active systems, critical power, secure digital infrastructure and lifecycle operations as one accountable architecture.

L01	Optical infrastructure	Preform and fibre projects, optical fibre, OFC, ADSS, FTTH and passive connectivity.
L02	Access and IP networks	GPON, XGS-PON, routing, switching, Wi-Fi, optics and microwave.
L03	Power and edge	UPS, DC power, batteries, renewable/hybrid systems, shelters and racks.
L04	Data centre and secure digital	IP/MPLS infrastructure, structured connectivity, DCI, cloud, DR and cyber monitoring.
L05	Managed operations	NOC, SOC, FMS, O&M, SLA, field response, spares and optimisation.

FLAGSHIP DOMAIN

Optical Infrastructure - From Preform to Premise

Manufacturing strategy, fibre and cable systems, passive distribution, field deployment, acceptance and lifecycle support are connected into one programme.

01

Preform and fibre projects

Technology route, capacity, utilities, raw materials, equipment, QA, commissioning and stabilisation.

02

OFC and FTTH cable systems

OFC, ADSS, FTTH, drop, armoured, micro cable and microduct subject to approved evidence.

03

Passive connectivity

Closures, splitters, FDB, ODF, cabinets, patch panels and FTTH kits aligned to the network.

04

Field lifecycle

Survey, installation, splicing, OTDR, testing, acceptance, warranty, spares and O&M.

Evidence policy: No generic product specification is presented as DSA-manufactured. Model numbers, certifications and country approvals are released only against approved OEM evidence and project-specific scope.

STRATEGY TO OPERATIONS

One accountable workstream.

A telecom product becomes infrastructure only when it is designed, commercially protected, delivered, accepted and operated.

01

Strategic advisory and PMO

Market strategy, feasibility, business case, project finance and programme governance.

02

Technology and sourcing

OEM search, QCBS, BoM, negotiation, global procurement and alternate sources.

03

EPC and integration

Design, procurement, installation, integration, FAT, SAT, testing and training.

04

Managed operations

NOC, SOC, FMS, SLA, field maintenance, analytics, spares, AMC and O&M.

OWNER-SIDE PMO AND GOVERNANCE

Freeze the hard decisions before the purchase order.

Delivery is governed through documented scope, commercial control, quality gates, funding readiness and post-commissioning stabilisation.

01

Technology route and scope freeze

02

Landed cost, payment terms and change control

03

Design approval and Factory Acceptance Test

04

Shipment release and Site Acceptance Test

05

Commissioning, acceptance and lifecycle handover

Certification control: Certification information is published only after documentary verification of the owner, standard, scope, issuer, number and validity. Governance content does not imply independent certification.

INDUSTRIES AND BUYER ROUTES

Infrastructure aligned to the buyer mission.

The platform is organised around operating outcomes for telecom operators, public programmes, enterprises, manufacturers and critical-infrastructure owners.

01

Telecom operators and ISPs

Fibre, access, IP, backhaul, power and managed operations.

02

Government and IFI programmes

Broadband, secure networks, programme governance and delivery.

03

Enterprise and BFSI

Secure connectivity, campus, data centre and disaster recovery.

04

Critical infrastructure

Utilities, transport, ports, airports, energy and public safety.

05

Manufacturing and localisation

Plant route, equipment, QA, commissioning and staged local value.

06

OEM market entry

Market fit, compliance, commercial route and local delivery architecture.

GEOGRAPHIC DELIVERY ROLES

Kenya first. Regional by design.

Geography is described by delivery role and approved status, not by flags or unsupported office claims.

01	India	STRATEGY AND ENGINEERING COORDINATION OEM ecosystem, finance and owner-side PMO.
02	Dubai	SOURCING GATEWAY International trade and partner-supported commercial routing.
03	Kenya	ANCHOR MARKET Localisation, compliance coordination, service and regional execution.
04	Africa	PARTNER AND PROJECT MARKETS EPC, distribution and managed-operation routes classified market by market.

Disclosure: Geographic references describe intended or approved delivery roles and do not by themselves represent incorporation, licensing, permanent establishment or a staffed office in every location.

OEM ECOSYSTEM AND LOCALISATION

Global technology. Market-ready local execution.

Manufacturers, technology providers, distributors, EPC organisations and service partners are evaluated against project requirements and documented evidence.

- Technology-neutral evaluation
- Documented compliance and approved evidence
- Clear territory and support rights
- Lifecycle service planning
- No unverified representation
- Controlled review of validity and expiry

STAGED LOCALISATION

01

Distribute

02

Assemble

03

Localise

04

Manufacture

CONTACT AND PUBLICATION CONTROL

Discuss a telecom infrastructure requirement.

Share the project objective, market, stage and required workstream through an official channel.

MONITORED LAUNCH FALLBACK

info@dsaglobal.in

Telephone, WhatsApp, business hours and physical-office details are published only after management verification. Secure form or CRM endpoints must be approved and must never expose credentials in front-end code.

PUBLICATION CONTROLS

- Corporate particulars, leadership profiles and certification badges remain unpublished until approved.
- No unauthorised OEM logo, client name, office status or project outcome is published.
- Website content is general information and not a binding offer, technical warranty or government representation.
- Capabilities remain subject to technical validation, applicable law, evidence and project-specific agreement.